



**Northeast
Utilities System®**

Officer Profile

GARY A. LONG



Gary A. Long is president and chief operating officer for Public Service Company of New Hampshire (PSNH), a subsidiary of the Northeast Utilities System (NU).

A native of Albuquerque, New Mexico, **Long** holds a bachelor of science degree in electrical engineering from New Mexico State University and a master of science degree in electrical engineering from Northeastern University.

Long joined PSNH in 1976 as an assistant engineer, after serving as an officer in the United States Air Force. Since that time, he has held various positions at PSNH in the areas of marketing, customer service, regulatory affairs, governmental relations, economic development, and rates. Mr. **Long** was PSNH's principal representative in the development and implementation of electric utility restructuring in New Hampshire following the passage of the State's electric utility restructuring law in 1996 and various revisions thereafter.

He has been actively involved in working and managing many company and electric industry issues and has testified numerous times before the New Hampshire Public Utilities Commission, the State Legislature and the Federal Energy Regulatory Commission.

In February 2000, **Long** assumed the position of Senior Vice President responsible for marketing, corporate communications, customer services, governmental affairs and economic development. He assumed his present position on July 1, 2000. In May, 2006, he was named "[2006 Business Leader of the Year](#)" by Business NH Magazine.

Long is a member of the Advisory Council of Junior Achievement of New Hampshire, a board member of Amoskeag Industries, Inc., the New Hampshire Business Committee for the Arts, the Business and Industry Association of New Hampshire, the Heritage United Way, Northeast Utilities Foundation and past board member of the New Hampshire Forum on Higher Education, the Manchester Development Corporation, the Greater Manchester Chamber of Commerce and Citizens Bank. He is also past board member of the Manchester East Catholic Regional School System. For over 15 years, **Long** had coached youth soccer in various leagues in Manchester.

Long is a graduate of Leadership Greater Manchester and Leadership New Hampshire. He currently serves on the Governors Climate Change Task Force and has served on the Governor's Job Corps Center Task Force.

Long and his wife Mary have three grown children and live in Manchester, New Hampshire.